SAP Business One

A single ERP solution for managing your entire company

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SAP Business One: Flexible, Integrated Solution

Every day over 80,000 customers rely on SAP Business One to manage every aspect of their businesses and keep their customers satisfied.

SAP Business One offers an all-in-one solution for complete business visibility and control, capturing crucial data for immediate decisions and actions across the company.

Built-in analytics and reporting make it possible to take fast decisions, with access to the most accurate and up-to-the-minute information.

Flexible for any business, it can be deployed on-premise or in the cloud, running on SAP HANA® or Microsoft SQL servers. Employees can start using it with ease, and it can be customized and extended as your business grows.

For international expansion, SAP Business One supports 28 languages and 50 country-specific versions, with local support from over 850 partners.

Why 80,000 customers already run SAP Business One around the world?

Affordable low total cost of ownership
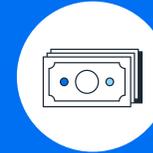
Quick and easy to implement

Comprehensive all your departments needs

Powerful to help your business grow

Industry solutions tailored

850+ local partners

International **expansion** ready

28 languages

Robust ERP Solution.
Easy to Extend with Add-ons

Management and administration

Purchasing and operations

Accounting and financials

SAP Business One

Core

Inventory and distribution

Sales and service

Project and resource management

Production and MRP
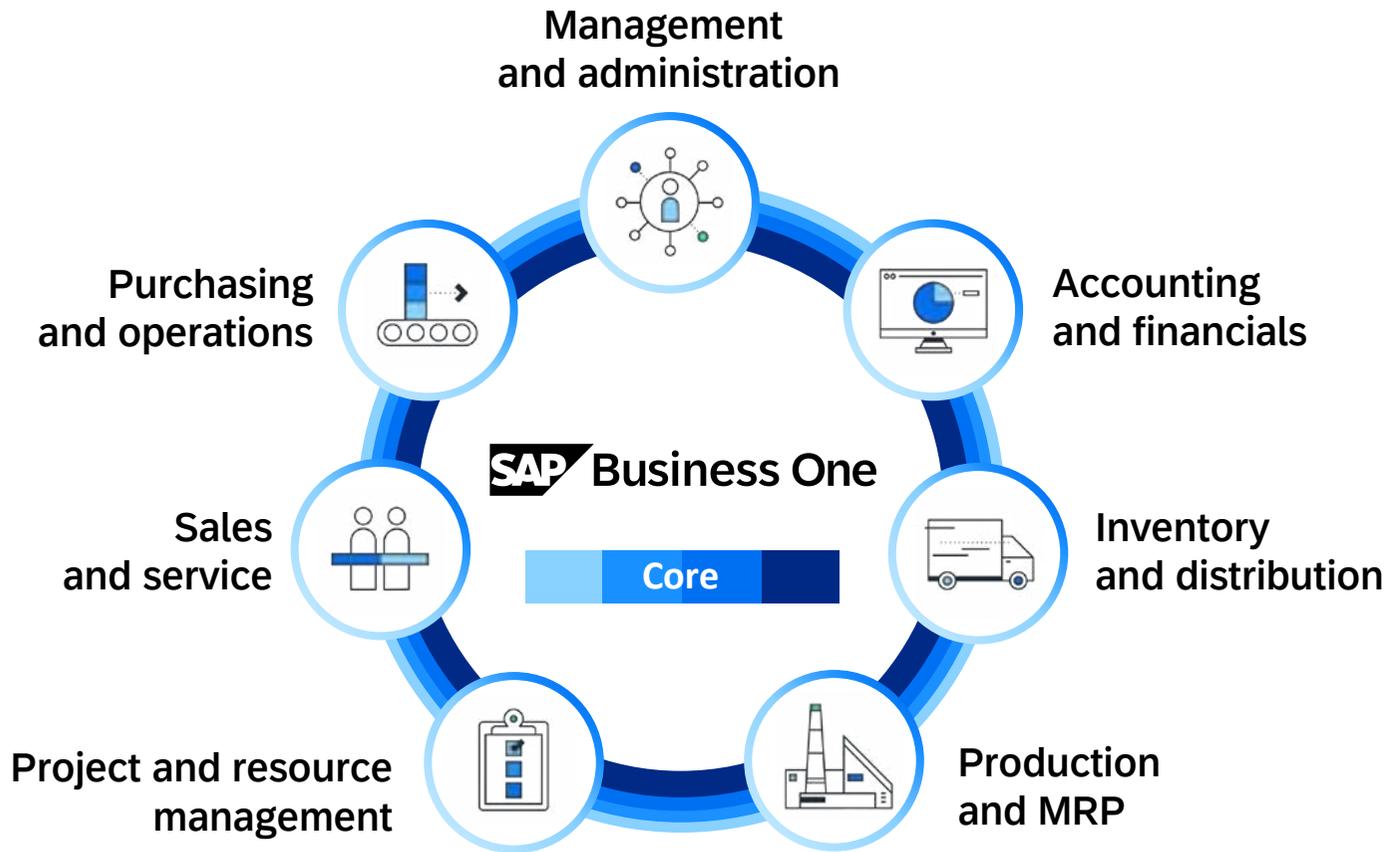
Digital enablers
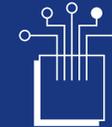
AI and machine learning

SAP Business Technology Platform (SAP BTP) cloud services

Analytics

Mobile technologies

Intuitive, User-friendly Interface

SAP Business One Web Client features a user-friendly web interface aligned with SAP Fiori design principles. It integrates the core business processes and functionalities of SAP Business One with advanced analytics and integration capabilities, making it an ideal companion for your business's future growth.

With flexible deployment options that don't require a special license, it seamlessly interacts with SAP Business One company databases.

Get all your business relevant information in one glance, manage your notifications, create and manage sales orders, business partners or products easier than ever, with advanced analytics to have all the insights you need to manage your business and make your life easier.

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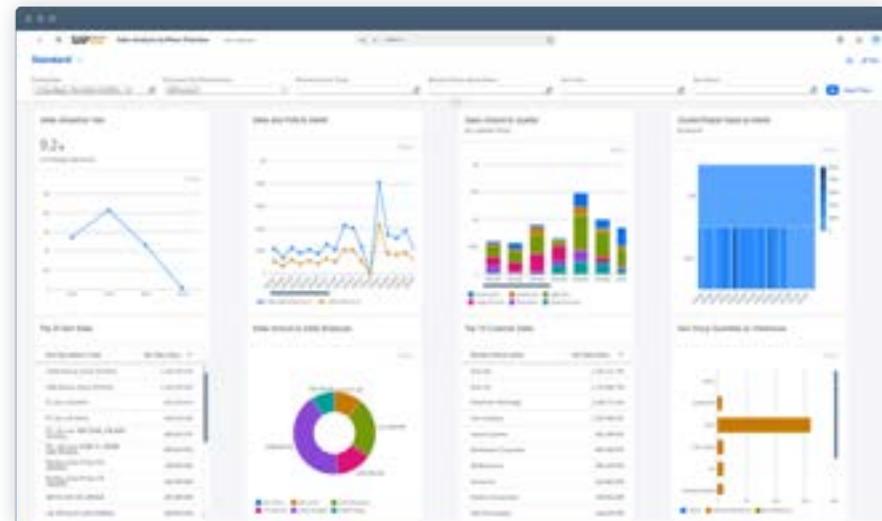
Streamline your Financial Operations

Maximize Customer Relationships

Efficient Procurement

Effortlessly Manage Shipments, Inventory, and Pricing

Streamline your Financial Operations

SAP Business One streamlines financial operations by automating accounting tasks, managing multi-currency transactions, and supporting tax calculations. It handles banking activities, reconciles accounts, and tracks cash flow and budgets.
By integrating financial operations with purchasing and sales in real-time, it enhances transaction speed and cash flow visibility.

Financial management

Accounting – automatically handle all key accounting processes, such as journal entries, accounts receivable, and accounts payable.

Controlling – accurately manage cash flow, track fixed assets, control budgets, and monitor project costs.

Simplified – management of fixed assets, the virtual fixed asset function frees you from repetitive manual data entry.

Banking and reconciliation – quickly process reconciliations, bank statements, and payments by various methods including checks, cash, and bank transfers.

Financial reporting and analysis – create standard or customized reports from real-time data for business planning and audit reviews.

Maximize Customer Relationships

SAP Business One offers tools to manage the entire sales process and customer lifecycle efficiently, from initial contact to after-sales support. Its integrated functionality provides a complete view of prospects and customers, helping you turn prospects into customers, boost sales and profitability, and enhance customer satisfaction.

Sales and customer management

Sales and opportunity management – track opportunities and activities from the first contact to deal closing.

Service management – manage warranty and service contracts efficiently, enter and respond to service calls quickly.

Marketing campaign management – create, manage, and analyze marketing activities.

Reporting and analysis – create detailed reports on all aspects of the sales process, including sales forecasting and pipeline tracking, using time saving templates.

Mobilize your sales team – manage your sales information on the move with SAP Business One Sales mobile app.

Customer management – store all critical customer data in one place.

Simplify Procurement

SAP Business One streamlines the entire order-to-pay cycle for small and midsized businesses, managing vendor quotes, purchase requests, and payments. Integrated reporting tools enable supplier comparison for better deals and cost savings.

Purchasing and inventory control

Procurement – create purchase requests, POs, and goods receipts; link purchasing documents and view document trails for audit purposes; and manage returns, additional expenses, and multiple currencies.

Master data management – manage detailed data in a user-friendly interface, view account balance and purchase analyses, and maintain detailed item purchasing information with price lists and tax information.

Warehouse and accounting integration – achieve real-time synchronization of goods receipts and inventory warehouse levels; process accounts payable invoices, cancellations, and credit memos with a PO reference; plan your material needs; and schedule your purchases accordingly

Easier, up-to-date reporting – generate reports with real-time data and display them in various report formats or dashboards.

Effortlessly Manage Shipments, Inventory, and Pricing

SAP Business One tracks shipments, inventory, and item locations accurately. It supports various costing methods, real-time stock monitoring, and seamless transfer tracking. Manage pricing strategies, apply discounts, and generate insightful reports effortlessly.

Production planning

Warehouse and inventory management – manage inventory using various costing models, maintain item master data, and use multiple units of measure and pricing.

Bin location management – manage stock in multiple warehouses, by dividing each one into multiple subzones, set up allocation rules, optimize stock movement, and reduce picking times.

Efficient reporting – generate reports with timely data and display them in various formats or dashboards.

Goods receipt and issue control – record goods receipts and issues; track stock locations and transfers; enable consignment, drop-ship, and other orders; and perform inventory and cycle counts.

Production and material requirements planning – create and maintain multilevel bills of materials (BOMs), issue and release production orders manually or by backflush, and globally maintain prices for BOMs.

See your entire business clearly. Take swift, informed actions

SAP Business One offers advanced built-in analytical capabilities as well as sophisticated complementary tools allowing you to instantly gain business insights that support optimized decision making.

- **SAP Business One Web Client Analytics** – built-in sophisticated filtering and visualization capabilities support creating reports and charts on the fly, manage User-Defined Queries (UDQs) effortlessly, and reach the next level of contextual real-time analytics using linked views.

- **SAP Crystal Reports for SAP Business One** enables you to create dashboards and reports to gain insight into all business areas. Intuitive, interactive drill-down functionality helps you get answers to your most pressing questions.

- **SAP Business One, version for SAP HANA Analytics** - powerful analytics in real time for even faster information access, making it easier for users to search for the required information and create standard or ad hoc reports on the fly.

- **SAP Analytics Cloud (Subscription)** - complementary cloud solution on top of SAP Business One, accessible via web browser, eliminating the need to install new software on your desktop.

Enhance Efficiency with SAP Build Process Automation

**Tired of time-consuming manual processes?
Take a step forward.**

With SAP Build Process Automation bots for SAP Business One, the old manual processes are almost forgotten automating repetitive tasks and improving your process workflows with no real need for coding, automating faster with pre-built content and operating confidently.

The Document Information extraction license is part of the SAP Build Process Automation license, available to integrate with SAP Business One. Leverage the following automation templates to streamline operations and free up employees from repetitive tasks.

SAP Build Process Automation bots

- **Supplier Invoice Upload for Intelligent Invoice Scanning**

- **Sales Order Creation From a Local Purchase Order**

- **Proof of Delivery Note Upload in the Outbound Delivery and Invoice**

- **Activity Creation for Business Partners**

- **Return Request Process Automation**

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Harness Industry Expertise and Scalability with SAP Business One

Utilize SAP Business One's comprehensive industry functionality and best practices. Scale your solution as your business expands by leveraging SAP Business One extensions developed by SAP partners, as well as over 500 add-on solutions from our partner network.

- **Consumer Products**: Align all operations with modern consumer needs. Anticipate, plan, and manage demand efficiently to deliver desired goods and products.

- **Industrial Machinery and Components:** Fulfill customer demand and explore new revenue avenues. Reduce supply chain costs, accelerate cycle times, minimize scrap and re-work, and increase profitability.

- **Professional Services:** Deliver consistent, high-value services to clients. Establish reliable processes for service delivery, enhance resource planning, project management, billing, and more.

- **Retail:** Provide consumers with desired products, information, and personalized shopping experiences across all channels. Utilize real-time customer and POS insights to engage shoppers and optimize merchandising and supply chain operations.

- **Wholesale Distribution:** Proactively meet customer and supplier demands. Enhance demand planning, inventory, and supply chain management to achieve operational excellence with flexible, integrated processes.

Flexible Deployment Options

Cloud
Deploy SAP Business One in the cloud through partner-hosted options, ensuring scalability as your business grows.

On-Premise
Choose to deploy SAP Business One in your office with tailored solutions to meet your specific needs.

Mobile Apps

Stay in control with SAP Business One mobile apps, managing your business on the go, anytime, anywhere, on any mobile device.

Empower Your Business with SAP Business One

SAP Business One is tailored for small and midsize businesses, offering a comprehensive solution to manage finances, sales, customer relationships, and operations in one affordable package. Available exclusively through SAP partners, it streamlines operations, provides instant access to critical information, and accelerates profitable growth, including through its web client functionalities for enhanced accessibility and usability.

Learn more
To find out more, call your SAP representative today or visit us online at https://www.sap.com/products/erp/business-one.html.

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SAP Bring out your best.